## AUDIENCE ENGAGEMENT REPORT

JULY-DECEMBER 2023

## EHS Today- Audience Engagement Report

JULY-DECEMBER 2023
EHS Today informs safety professionals on trends, management strategies, regulatory updates and daily news that help them provide safe and healthy work sites. Our core mission is to help safety leaders achieve world-class safety at their companies and create a safety culture that starts with the C -suite.

## AVERAGE MONTHLY REACH



## 299,360

## COMPANIES THAT ENGAGE



BAESYSTEMS
 ENERGY


SIEMENS

## REACH DECISION MAKERS

92\%
of audience have purchasing authority


| Safety Professionals Responsible for <br> Variety of Job Functions Throughout <br> Their Organization | $\%$ |
| :--- | :---: |
| Safety Equipment/Worker Protection/PPE | $62.86 \%$ |
| Training/HR | $54.57 \%$ |
| Occupational Health | $50.73 \%$ |
| Compliance | $47.85 \%$ |
| Emergency Response | $46.47 \%$ |
| Fire Protection | $45.23 \%$ |
| Industrial Hygiene | $44.85 \%$ |
| Construction Safety | $43.79 \%$ |
| Ergonomics | $43.49 \%$ |


| Top Industries Served | $\%$ |
| :--- | :---: |
| Primary/Fabricated Metal Mfg | $8.88 \%$ |
| Construction | $7.79 \%$ |
| Machinery/Medical Equip/Measuring Equip Mfg | $6.90 \%$ |
| Professional/Scientific/Technical Services | $6.36 \%$ |
| Electrical Equipment/Computers \& Electronics Mfg | $5.32 \%$ |
| Government/Public Administration | $4.95 \%$ |
| Chemical \& Pharmaceutical Mfg | $4.50 \%$ |

## MAGAZINE/DIGITAL OVERLAP



[^0]

82,301

AVERAGE MONTHLY PAGE VIEWS


137,503

AVERAGE UNIQUE MONTHLY VISITORS


58,429

COMBINED SOCIAL REACH


49,250

REGISTERED EHS TODAY SITE MEMBERS


12,595

DESKTOP VISITORS AVERAGE MONTHLY


MOBILE VISITORS AVERAGE MONTHLY


MAGAZINE SUBSCRIBERS


74,001

## ENEWSLETTER REACH



93,808
-1.8\% vs Monthly Average for Previous 6 Months

AVERAGE TOTAL OPEN RATE

42.48\%

AVERAGE TOTAL CTR

1.70\%

A $4.1 \%$ vs Monthly Average for Previous 6 Months

|  | Monthly Average | Average Total Open Rate | Average Total CTR |
| :--- | :---: | :---: | :---: |
| EHS Today Update | 49,311 | $38.56 \%$ | $1.58 \%$ |
| EHS Sustainability | 25,142 | $46.54 \%$ | $1.27 \%$ |
| EHS Construction Safety | 19,355 | $42.35 \%$ | $2.24 \%$ |

JULY-DECEMBER 2023


WEBINAR - ENGAGEMENT

|  | Average |
| :--- | :---: |
| Median Attendee Conversion Rate | $47 \%$ |
| Estimated registrants from typical webinar | $300-500+$ |
| Total webinar registrants YTD | 32,139 |

## TOP VIEWED ARTICLES

- Top 10 OSHA Violations of 2023
- Humanizing Safety: The 7 Traits that Define Successful Safety Professionals
- OSHA Requires Employers to Keep More Records
- If You Think It Can’t Happen to You, Think Again: A Tornado Story
- Secrets of the Safety Leaders
- Regulatory Update: Is OSHA's New PPE Construction Rule Needed?
- The Biggest Challenges for Safety Professionals in 2023
- ESG Standards are Impacting EHS More Than Ever
- NIOSH Advice on Supporting an Aging Workforce
- Safety Leadership Resides in Every Employee's Hands


## TOP WEBINARS OF 2023

- Become a Better Safety Leader in 2023
- Performing an Effective Job Safety Analysis (JSA) Using the Risk Scoring System
- 6 Steps to a Successful Hazard Communication Program
- You've Completed Root Cause Analysis on a Safety Incident, Now What?
- Elevating Workplace Safety by Leveraging the Hierarchy of Controls
- Revolutionizing Standard Operating Procedures: Harnessing Best Practices for Safety and Efficiency

JULY-DECEMBER 2023

## QUALIFIED CIRCULATION BY ISSUES FOR THE PERIOD

| 2023 Issues | Print | Digital | Both | Total <br> Qualified | Total Paid | Total <br> Subscribers |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| July/August | 28,870 | 43,980 | 1,073 | 73,923 | 78 | 74,001 |
| September/October | 28,932 | 43,979 | 1,011 | 73,922 | 79 | 74,001 |
| November/December | 29,342 | 43,980 | 600 | 73,922 | 80 | 74,002 |
| Total Qualified <br> Circulation | 29,048 | $\mathbf{4 3 , 9 8 0}$ | $\mathbf{8 9 5}$ | $\mathbf{7 3 , 9 2 2}$ | $\mathbf{7 9}$ | $\mathbf{7 4 , 0 0 1}$ |


|  | Total <br> Qualified <br> Non-Paid <br> Print | Total <br> Qualified <br> Non-Paid <br> Digital | Both | Total <br> Qualified <br> Non-Paid | Total <br> Paid | Total <br> Subscribers |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| Average for <br> 6-month period | 29,048 | 43,980 | 895 | 73,922 | 79 | 74,001 |

## U.S. POSTAL STATEMENT OF OWNERSHIP, MANAGEMENT, AND CIRCULATION



We hereby make oath and say that all data set forth in this statement are true. | January 2024 | John DiPaola, Vice President, Manufacturing | Frank Chloupek, Director, User Marketing

EHS Today - Primary Business \& Industry
EHSToday
JULY-DECEMBER 2023

|  | EHS: Number of Employees |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1-49 | 50-99 | 100-249 | 250+ | Grand Total | \% of Total |
| Food, Beverage, Tobacco Product Mfg. | 621 | 251 | 667 | 1,231 | 2,770 | 3.74\% |
| Textile Mills \& Apparel Mfg. | 214 | 101 | 166 | 243 | 724 | 0.98\% |
| Lumber \& Wood Product Mfg. | 542 | 158 | 218 | 312 | 1,230 | 1.66\% |
| Furniture \& Fixtures Mfg. (excluding Lumber \& Wood | 218 | 73 | 155 | 212 | 658 | 0.89\% |
| Paper Mfg. | 462 | 189 | 414 | 598 | 1,663 | 2.25\% |
| Chemical Mfg. | 548 | 354 | 460 | 794 | 2,156 | 2.91\% |
| Pharmaceutical Mfg. | 121 | 63 | 113 | 395 | 692 | 0.94\% |
| Petroleum \& Refining Mfg. | 106 | 53 | 73 | 199 | 431 | 0.58\% |
| Plastics \& Rubber Mfg. | 402 | 246 | 459 | 585 | 1,692 | 2.29\% |
| Non-Metallic Mineral Product Mfg. | 139 | 57 | 78 | 101 | 375 | 0.51\% |
| Primary Metal Mfg. | 611 | 246 | 360 | 640 | 1,857 | 2.51\% |
| Fabricated Metal Product Mfg. | 1,174 | 465 | 664 | 819 | 3,122 | 4.22\% |
| Machinery Mfg. | 956 | 282 | 484 | 705 | 2,427 | 3.28\% |
| Electrical Equipment, Appliance \& Component Mfg. | 501 | 161 | 347 | 692 | 1,701 | 2.30\% |
| Computer \& Electronic Product Mfg. | 309 | 126 | 105 | 395 | 935 | 1.26\% |
| Transportation Equip. Mfg. (Excluding Auto \& Aerospace) | 251 | 78 | 122 | 393 | 844 | 1.14\% |
| Automotive Mfg. | 280 | 76 | 189 | 588 | 1,133 | 1.53\% |
| Aerospace Mfg. | 139 | 65 | 113 | 391 | 708 | 0.96\% |
| Measuring Instruments Mfg. | 56 | 26 | 35 | 50 | 167 | 0.23\% |
| Medical Equip. \& Supplies Mfg. | 173 | 68 | 190 | 443 | 874 | 1.18\% |
| Other Manufacturing | 576 | 113 | 144 | 330 | 1,163 | 1.57\% |
| Subtotal Manufacturing Professionals | 8,399 | 3,251 | 5,556 | 10,116 | 27,322 | 36.92\% |
| Construction | 2,264 | 677 | 756 | 1,352 | 5,049 | 6.82\% |
| Agriculture, Forestry \& Fishing | 374 | 74 | 64 | 162 | 674 | 0.91\% |
| Utilities | 605 | 237 | 315 | 769 | 1,926 | 2.60\% |
| Transportation \& Warehousing | 490 | 165 | 175 | 476 | 1,306 | 1.76\% |
| Oil \& Gas Extraction, Mining | 600 | 201 | 284 | 723 | 1,808 | 2.44\% |
| Subtotal Industry /Construction Professionals | 4,333 | 1,354 | 1,594 | 3,482 | 10,763 | 14.54\% |
| Wholesaler or Distributor of Durable or Non-Durable Goods | 1,558 | 300 | 306 | 695 | 2,859 | 3.86\% |
| Systems Integrator or Contractor | 574 | 118 | 104 | 242 | 1,038 | 1.40\% |
| 3rd Party Logistics Provider | 297 | 74 | 60 | 172 | 603 | 0.81\% |
| Professional, Scientific \& Technical Services | 2,103 | 334 | 369 | 891 | 3,697 | 5.00\% |
| Repair \& Maintenance Services | 1,062 | 166 | 135 | 329 | 1,692 | 2.29\% |
| Retail | 656 | 80 | 96 | 323 | 1,155 | 1.56\% |
| Finance, Insurance, Real Estate | 338 | 78 | 110 | 295 | 821 | 1.11\% |
| Health Care \& Social Assistance | 506 | 163 | 207 | 978 | 1,854 | 2.51\% |
| Information | 284 | 61 | 40 | 141 | 526 | 0.71\% |
| Educational Services | 606 | 163 | 197 | 982 | 1,948 | 2.63\% |
| Government/Public Administration | 1,193 | 375 | 461 | 1,652 | 3,681 | 4.97\% |
| Other Non-Manufacturing Professionals | 1,864 | 600 | 1,077 | 12,502 | 16,043 | 21.68\% |
| Subtotal Non-Manufacturing | 11,041 | 2,512 | 3,162 | 19,202 | 35,917 | 48.54\% |
| Grand Total | 23,773 | 7,117 | 10,312 | 32,800 | 74,002 |  |

## EHS Today - Subscribers by State

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MAGAZINE SUBSCRIBERS BY STATE

| State | Total |
| :---: | :---: |
| Alabama | 1,184 |
| Arizona | 1,018 |
| Arkansas | 617 |
| California | 6,291 |
| Colorado | 1,201 |
| Connecticut | 771 |
| D. C. | 163 |
| Delaware | 217 |
| Florida | 2,894 |
| Georgia | 1,974 |
| Idaho | 429 |
| Illinois | 3,514 |
| Indiana | 1,957 |
| lowa | 1,081 |
| Kansas | 963 |
| Kentucky | 1,047 |
| Louisiana | 842 |
| Maine | 347 |
| Maryland | 1,094 |
| Massachusetts | 1,430 |
| Michigan | 2,525 |
| Minnesota | 1,631 |
| Mississippi | 590 |
| Missouri | 1,675 |
| Montana | 268 |
| Nebraska | 679 |
| Nevada | 414 |
| New Hampshire | 367 |


| State | Total |
| :---: | :---: |
| New Jersey | 1,723 |
| New Mexico | 406 |
| New York | 3,018 |
| North Carolina | 2,370 |
| North Dakota | 349 |
| Ohio | 3,735 |
| Oklahoma | 791 |
| Oregon | 865 |
| Pennsylvania | 3,513 |
| Rhode Island | 227 |
| South Carolina | 1,175 |
| South Dakota | 237 |
| Tennessee | 1,625 |
| Texas | 5,225 |
| Utah | 621 |
| Vermont | 155 |
| Virginia | 1,545 |
| Washington | 1,360 |
| West Virginia | 384 |
| Wisconsin | 2,354 |
| Wyoming | 211 |
| Total 48 Contiguous States | 69,072 |
| Alaska | 100 |
| Hawaii | 170 |
| Total U.S. Possessions | 250 |
| Total USA | 69,592 |


| Circulation Outside the U.S. | Total |
| :--- | :---: |
| Total Canada | 1,413 |
| Total Mexico | 135 |
| Total Foreign | 2,862 |
| Grand Total | $\mathbf{7 4 , 0 0 2}$ |

MAGAZINE SUBSCRIBERS BY REGION



[^0]:    The Audience Engagement Report provides an integrated view of the EHS Today community. The data provided within is obtained via internal and third party sources, including Google Analytics and Omeda

